# LITTLE STORY. B G R E S U L T.



# 2022 ANNUAL IMPACT REPORT

Encourage a family member..

Share with a friend...

#### Tell a co-worker..

I'm so proud to share the 2022 Annual Impact Report with you. As we continue to learn each and every day, every story, action, or change we think is LITTLE, can really produce BIG results. We are humbled and so grateful for your continued support and dedication to our mission. Your confidence in our work allowed us to serve nearly 300 young people in 2022!

Our goal is to increase that number by 10% in 2023 as we launch new processes and recruitment efforts designed using the insights provided by Galligan and Associates Consumer Insight Research results. Preliminary data shows we're well on our way.

During 2022, we achieved some noteworthy accomplishments, including the launch of an online learning system for mentors, migrating to a new Customer Relationship Management (CRM) system in Salesforce, the addition of health benefits for our staff, launching a new school-based program in Kiel, and most importantly, exceeding our strategic plan goal for 12-month match retention in our communitybased matches, reaching 79%!

Our agency proved it was not immune to the "Great Resignation," losing several team members in late 2021. so I'm especially proud of what we achieved, anyway! Our resilience is possible not only because of the hard work and dedication of our staff and volunteers but because you, our supporters, have repeatedly stepped up to ensure our long-term financial stability remains strong. Our focus then, can remain on what's most important — the young people who need us.

While financial stability is vital, we cannot do the work we do for kids who need us without the gift of time that hundreds of people share with us and our Littles each year. Please consider ways you can "help a little more." Share this report with three friends. Encourage them to learn about becoming a Big or attending an event. Or both! I would happily talk with each of you about the ideas listed in this report, or other ways we can work together to share stories of the great work we're doing for young people here at BBBS.

Thank you again for your support. On behalf of our team, our board, our committees, our Bigs, and the stars of our show –our Littles, we are grateful for you. Thank you for playing a part in the big work we're doing.



# The impact grows...

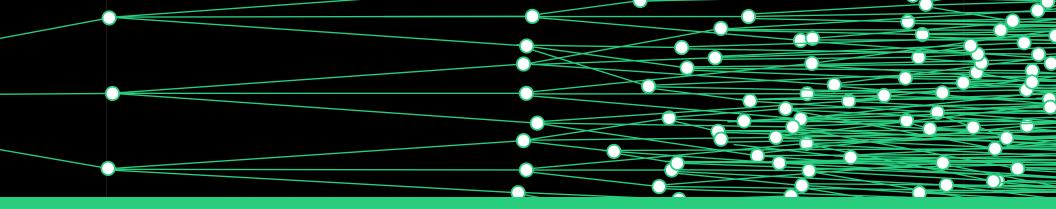
# Jimbo and Santana have been matched for a little over a year.

In that time, the two have spent countless hours exploring Manitowoc County. Although winter in Wisconsin can be difficult for match activities, it certainly does not slow these two down! They can be found at Strand Adventures, Walmart, and one of their favorite spots, Jenn's Java. They also love attending as many BBBS sponsored events as they can. Each time the Mentoring Specialist who supports their match talks with Jimbo, he raves about being a part of the program and how much being a Big has impacted his life.

Jimbo has become a supportive friend to Santana, attending school events where he has been on stage and viewing Santana's art when featured in a local museum, snapping a selfie to commemorate the visit! Santana says he loves having someone to spend time with and talk to. Santana shared recently, "I don't know what I would do without him (Jimbo) in my life." Santana's guardian agreed by saying it is the "perfect match." The two were one of several matches featured on NBC Green Bay last fall, in a story highlighting the need for male mentors at BBBS WI Shoreline.

## "I don't know what I would do without Jimbo in my life."

Santana / Little Brother, age 10



# **Program Impacts and Interesting Facts**

# 2022 was a year of learning. Galligan and Associates

conducted a consumer insight study to identify barriers to becoming a mentor. Those insights informed the redesign of our enrollment and training processes. Initial data showed a positive, effective response as 52% of new matches in 2022 were made in the 4th quarter.

# 88%

of youth matched in 2022 reported an increase in their educational expectations around graduating on-time and post-secondary options.

#### The face of Littles is changing. 22.65% of our littles lived in 2-parent households during 2022.

A barrier to mentoring we often hear **is** 

"I'm not sure I'm qualified to be a mentor." Our message, that mentors are not perfect, they're just present rings true:

> **53.53**// of our Bigs do not have a college or higher degree.





Greetings. My name is Brian Jenny. When my service started with Big Brothers Big Sisters WI Shoreline (BBBSWIS), I knew very little about the agency and our mission. As I became immersed in the positive impact we were having in kids' lives, I became very passionate about how essential our services are for building our communities! That passion is what led me to become a Big Brother, and my experiences advocating for BBBSWIS are a natural extension of that as well.

In 2022, I completed my ninth year on the Board of Directors, and I am in my sixth year matched as a Big Brother to my Little Brother, Max. During my tenure on the Board, I served in many roles—Board President, VP Fund Development, Strategic Planning Chair, External Affairs Chair, and a member of various fundraising event committees. I also had the opportunity to travel to Madison and speak with our elected officials about why the work BBBSWIS does is vital for a vibrant community and deserves their support. It is super easy to advocate for a cause that generates so much value for children!

What else does advocacy look like? Certainly, an agency such as this relies heavily on the financial support of many generous individuals and corporations in Sheboygan and Manitowoc Counties. However, from my point of view, advocacy is much more than that.

I have found that those who offer their time and talents in service of the agency generate an immediate and tangible impact that serves to significantly increase the agency's effectiveness and efficiency. Professional subject matter expertise brings to bear resources that are not available otherwise. Advocacy also comes to life by extending the organization's connectivity through one's professional affiliations and social circles to not only share details of the need, but also inspire people in those circles to engage--even become mentors themselves.

As I said previously, I knew very little about BBBSWIS when I started. I am proof that you can't go wrong by asking to learn more today. A bright future for every young person is something worth being a part of, wouldn't you agree?



Brian Jenny Big Brother Donor Former Board Member

Pictured above, left to right:

Representative Terry Katsma, Brain Jenny, Denise Wittstock, and Wisconsin State Senator, Devin LeMahieu.

Today there are countless kids waiting for BBBS programs in Manitowoc and Sheboygan Counties.

Learn the many ways you can help empower a young person from your community, through the gift of time, talent or financial support.

# Can you help a little more



Spread the word (talk to others and/or share this pdf)

Attend an event

Be a project REACH host or site

Host a Bigs Challenge

Host a lunch and learn

**Join a committee** 

Hold a gift card drive

Host jeans January

Be a United Way match

Match our year-end appeal

#### January

National Mentoring Month

March 3,4, 11 Bowl for Kids' Sake

April 16-22 National Volunteer Week

July 13 The Big Seafood Festival

August 8 Fore Kids' Sake

September Big Brothers Big Sisters Month

September 9 Chowdown

Click or visit to learn more bbbswishoreline.org





"Project REACH" adds free, structured, group activities to our one-to-one programs. Monthly events make volunteering easier for our Bigs, allows matches to get to know one another and strengthens the bond between Big and Little. REACH activities focus on developmental goals in five focus areas:



### Recreation

Establish the value of being active in promoting health and social interactions, including team building.

#### Education & Career

Support academic engagement, improved grades and graduation plus introducing postsecondary education and career opportunities.

### Arts & Culture

Expose youth to arts and cultural experiences to increase awareness of diverse cultural influences and opportunities in their communities.

#### **C**ivic Engagement

Develop responsible citizenship, promote leadership skills and encourage volunteerism to help make our community a better place to live.

### Health & Fitness

Help youth identify and avoid risky behaviors and encourage healthy living through diet, nutrition and exercise.

# It adds up to a BIG DIFFERENCE.

**THANK YOU** for believing in our mission to create and support one-to-one mentoring relationships that ignite the power and promise of youth.

#### Corporate Defenders

Masters Gallery Foods Inc. Melitta S. and Joan M. Pick Charitable Trust Seehafer Broadcasting Group United Way of Sheboygan County

#### Champion For Kids' Sake

Frank G. & Frieda K. Brotz Family Foundation Sargento The Lester Family Van Horn Automotive Group

#### Advocates For Kids' Sake

#### Anonymous Catherine B. Stayer Family Foundation Compass Group USA Division F.K. Bemis Family Foundation The Keller Family The L. Gentine Family The Neese Family Foundation The Sather Family

#### The Big League

Carmeuse Americas Community First Credit Union Kohler Foundation, Inc. Nash Family Foundation Sleigh Bell Run The Feenstra Family The Feenstra Family The Heep Family The Sachse Family The Zieve Foundation Wm. Collins Kohler Foundation

Bank First National **Garton Family** Foundation Grover Family Foundation Just Kids Dental Nicolet National Bank Parker Hannefin PolyVinyl Co. Rockline Industries, Inc. Signature Dental UnitedOne Credit Union Wisconsin Aluminum Foundry Wisconsin Bank and Trust

Match

Maker

Altmeyer Electric Ant Hill Mob Motorcycle Club Ltd. **Broadway Automotive** Century21 Aspire Group Curt G. Joa Inc. Enterprise Holdings Foundation FocusCFO Formrite Greater Random Lake/ Adell United Fund Just Orthodontics Lakeside Foods Manitowoc Noon Rotary Miesfeld's Triangle Market, Inc. NextEra Energy Point Beach, LLC Prevea Health Schneider and Schneider Construction Skana Aluminum

St. Thomas the Apostle

Catholic Community

Waldo State Bank

Little

League

#### Mission Maker

The Ayers Family The Dexheimer Family The Opgenorth Family The Zeller Family The Zohrab Family

#### 2022 FINANCIAL SUMMARY

Total Functional Expenses	\$1,302,118
Total Public Support and Revenues	\$1,170,777
Total Net Assets	\$1,957,219



bbbswishoreline.org/donate

Big Brothers Big Sisters WI Shoreline is an independent SO(c)(3) organization, and your donation is tax deductible to the fullest extent allowed by law.